

Unit Profile: Rep. Office in Central - Highland

Leadership:



Mr. Ho Tan Quy

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1.- Unit: Representative Office in Central - Highlands

2.- Capacity - Experience

The main activities:

a. Consulting and implementing business management solutions:

- Managing finance and accounting, project management
- Managing human resources
- Managing sale activities

b. Organize short training classes for enterprises

- Training programs include soft skills, finance, IT, and HR management

c. Events:

- Organizing workshops, conferences, and seminars
- Introducing new solutions and products to enterprises and business community

d. Consulting and implementing E-commerce solutions

- E-commerce solutions (B2B; B2C)
- Capacity building for operating e-commerce portals

Targeting enterprises:

- Enterprises operating in accordance with Vietnam Enterprise Law
- Various provincial departments

Geography Scope:

- Customers/Partners in 13 provinces in the Central - Highland of Vietnam

3.- Achievements

- Consulting over 500 enterprises to successfully apply financial management solutions
- Typical customers include *VINASHIN* - Vietnam *Shipbuilding* Industry Corporation, Hai Thach Group, Me Trang Corporation, General Machinery and Spare Parts Joint Stock Company, Vietnam National Coal and Mineral Industries Holding Corporation Limited (Vinacomin)...
- Implementing over 60 skill training courses on topics of user management, CIO, CEO
- Successfully organizing over 50 workshops/ seminars on consulting solutions, applications and introducing new products to the business community.
- Successfully cooperating and implementing consultation and support activities of IT applications & free training courses for enterprises.

4.- Partners

- Intel, Microsoft, HP, Yahoo, IBM, IBV ...
- VDC, FPT, CMS, Sfone, EVN ...
- Techcombank, Vietcombank, VietABank ...
- Ministry of Information and Communications, Ministry of Industry and Trade, Ministry of Science and Technology
- General Department of Taxation, General Administration of Customs

5.- Commitment to support and services

- Providing supporting services for enterprises immediately through online and directly at enterprises' workrooms as required

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